

Interview with Paul B. Evans-Success Is Not An Accident Episode #215

Paul: That reminds me real quick of being in India. I didn't know how touchy they were and I didn't realize that none of the men and women really touch at all. The men are very affectionate. They're just walking down the road holding hands, but I'm not super observant so I didn't catch onto that.

We were walking down this path to look at this property where we're going to build an orphanage and the guy next to me just slips his hand in mine and interlocks hands as we walk. My buddy that was behind me said, it looked like you had been electrocuted.

Ray: I mean, Paul B. Evans, I'm so excited. This is going to be such a fun conversation. I have never had a conversation with Paul that is not fun and if you don't know this man, he is a motivator, a speaker that teaches people how to speak and find their message, build their product and business and most importantly, he is a devoted follower of Jesus and somebody I'm proud to know and call my friend.

Without further ado, let's get to the deep dive conversation with Paul B. Evans. Paul, what's up?

Paul: Man, what is going on Ray Edwards?

Ray: You are going on. I see your posts on Facebook, they funny, uplifting and motivating. One of the reasons I want to talk to you is because you're kind of doing some new things these days that I'm excited about.

There might be one or two people in the entire world that don't know who you are and what you do, so do you want to give a quick sketch of that?

Paul: Listen, I don't know who I am and what I do, so there's obviously going to be several. I'm obviously Ray Edward's friend, Paul Evans, and I do several things like so many of us who are in the creative and information marketing space, taking a lot of the things that I've experienced in my life and putting it together in a framework or a way to teach other people to get very similar results.

Everything from my long ago background and actually owning a fitness center and gym, to currently being a speaker, teacher and author and helping other people take their message, discover that message often and amplify it to take it out to the marketplace so that they get loud with it. Then they can have an impact or if they want influence if that's the end goal or even if they want an income.

So, I focus on all those things to really help people, not just leave a legacy but to live a legacy, so that you're actually living and experiencing life in such a way that you don't feel like you're going to leave something behind because you're experiencing so much in the here and now.

Ray: I like that. That makes me rethink some things. See what you did, you made me start thinking.

Paul: Stop. Don't go too far with that. Over thinking is the number one cause of unhappiness.

Ray: That is so true. You know what I've heard, success is not an accident.

Paul: It is not. It will not just happen. It's not going to fall in your lap. There is no golden goose. There are no magic beans. But, if you get out there and work, dedicate yourself and remain consistent and try as much as possible to stay focused and on fire, which is not always easy, then you will achieve what I consider the definition of success, that it is the progressive realization of a worthy ideal, as Earl Nightingale said in the 1957 recording of The Strangest Secret.

Ray: I love that recording. That quote is one of my favorites about success of all time. It's also my definition of success or I mean I agree with Earl's definition of success.

What I want to do is focus on just a couple things that I've noticed and for those who don't understand my sense of humor, success is not an accident, it's a saying that Paul is known for. It's like a signature saying of his and I love it so much because there's a whole philosophy that is bound up in that one little sentence.

Paul: Absolutely. Because it's so easy to feel that things are set against us or somebody else got the fair shake or somebody else has the right contacts and someone else has it easier, but success isn't really an accident it's not just going to happen to us. It often happens for us if we're out there doing the right things in the right way at the right time.

Sometimes things have to converge in a magnificent way for it to happen, if it's really big and really challenging and then other things can be very simple, such as you're out to eat and you can tell that the waiter/waitress is having an awful day. You can tell they're upset about something and you give them a tip that they technically don't deserve, but it changes their entire mood and outlook. It wasn't an accident that their mood and/or outlook changed you did it on purpose.

So success in any form is not really accidental. We can be very intentional. We can implement and change, not only our lives but the lives of others around us if we'll simply have a little forethought.

Ray: I work with people in a similar area that you do, helping them define their ideas and get those ideas into a form where they can create income or impact or achieve a certain outcome from. This one thing, this one attitude, this one belief that success is not an accident, that it's up to you, that you can either have an excuse or you can have success, but you can't have both simultaneously.

If people could just get that one belief they almost don't need everything else, everything else just becomes a handy tool but what I find is that no matter how good the tools are somebody's handed, if they have the wrong attitude about this one thing then none of the tools will work.

Paul: So true. A lot of times when those of us, like you and me, who love to really get into the positive areas of life and encourage other people to do so, people often feel like it's easy for you because you have this

outlook that's so different. The truth is, I create this stuff for me. There are plenty of times when I don't want to do anything. I don't want to take the next step or do the next action and I'll go, well, success is not an accident and it's not just going to happen, so I'm using this same talk on myself to get me to do the things I don't want to do.

Ray: Absolutely. I come from the same place and I'm always amused when I hear from people, it's easy for you, because you've already got this perfect life and it makes me laugh, thinking, you apparently don't know me. Come hang out with me for a while and see how perfect my life is. It's not about having the perfect life.

Let's look at just the area of taking your ideas and turning them into something that you can sell. I've encountered two or three people in just the last week who have said to me, that's over. There's a lot of people who had a hay day with that, but you can't do that anymore there's too much competition.

Paul: Well, I think there's too much competition if we're going to be like everybody else. If we're going to look out there and say this is what so and so is doing, so I'm going to do what they're doing. I'm going to sound like they sound. I'm going to try to mimic and copy them, then there's a lot of competition out there but there's really no competition for you, so when it comes to your own voice, your own style, your own oddness, all of that is where you leverage that message.

So it's not going away simply because people are always going to be unhappy, so they need a way to become happy. Like if there's somebody unhappy and they want to lose 20 pounds of it then they're unhappy. You say guess what, you're unhappy with this weight and I happen to have a process, an idea that will move you from 20-25 pounds unhappy to 25 pounds lighter, happy and here is exactly how I can take you to happy.

That's so simplified and silly, but there's never going to be a time when people are going to be satisfied with being unhappy and don't want to move to happy, it's just not going to happen.

Ray: Preach it! That is so true. Let's examine this thing as you were talking about being yourself and not being other people. We both see this a lot, when people see someone they admire which is great, having role

models and people who inspire you, like you inspire me but I would never try to have something called 10/10 life, because that's you. Success is not an accident is your thing and it's not about the words it's the well spring where that comes from. It's the personality, you said it's your oddness. When you're working with people how do you help them find that oddness or help them get comfortable with letting it out?

Paul: Those are two different things. First of all, most people are not extremely self-aware and it's a challenge because we've spent most of our life covering up the things we don't like, the things we don't appreciate about ourselves and we try to cover them up with acting like what we think will be accepted so really, the first step to discovering who we are is to try to strip away those layers and even begin with what you don't like about yourself.

And how that either needs to be leveraged or needs to be changed. So I'm like anybody, I have all these major quirks. I'm extremely hyperactive most of the time, ADHD, I forget things all the time and people get mad at me constantly because I was supposed to do this or that and you didn't remember. I put you in charge of this, so why didn't you do XY&Z? I know that's part of my makeup, but instead of going you know what, I'm going to be out here acting perfect like I've got this perfect memory, everything's okay and I'm not really hyperactive I'm normal.

I say, why don't I just accentuate that since that's who I really am and instead of changing it I took the things that maybe weren't the best attributes to have and say, how can I take that weirdness and make it great? How can I leverage it, so instead of saying I'm super dependable on that 10-week project, I'll say listen when you have somebody that you can't call on that you need spontaneous, spur of the moment, you need a wing-it, an idea instantly, I'm your guy. So I just take that thing that I've been covering up and made it the thing that was really attractive.

The next step, if we can discover some of those things and here's a key too and Ray, this is a given but it's things that help other people, not hey I'm weird and it's destructive and I'm going to accentuate that. Instead, I'm weird and I'm going to use it for good.

Then, when we take it out to the marketplace it's hard to unleash it because the one thing that I think 90% of people are living for is love and acceptance, attribution, affirmation, you did a good job and all those things, and we live in a world that's highly critical and we're scared to release ourselves, because we're going to get judged and critiqued and we're going to take it personal. So it's not easy to separate ourselves from our art, our work or our ideas and just go, they didn't like that product. We tend to think they didn't like me, they didn't like my book, actually they didn't like me and so you have to be a little insensitive.

That brings me to a video on my Facebook that has 134k views right now called, Why I Don't Care What Anybody Thinks About Me and Why You Shouldn't Care What Anybody Thinks About You. I get comments and emails and PMs on that, because it's a resonating message because almost everybody feels worried about whether or not they're going to be liked.

If we can get passed that that's when we're going to start releasing our ideas with confidence and pay attention to those who are going to like those ideas and latch onto it, while ignoring those who don't like the ideas and don't latch onto it, because we're just not for everybody and that's okay.

Ray: Absolutely right. How can people find that video?

Paul: It's Facebook.com/paulbevanslive and it'll be on the left hand side bar right there. I'll be in a reddish Under Armor t-shirt.

Ray: We will put links to this interview in the show notes so all that we're talking about here, you can go to the page for this interview and there'll be links available to it.

I want to add one thing and that is, you're right, most of the time people are not rejecting you they may be rejecting the idea, the book or the concept or what have you, and I know this happens, it happens for me, maybe not for you maybe I'm projecting my own stuff onto you, but occasionally I'll get somebody as I've become known by more people, I get an occasional person who is attacking me. They'll send me an email or post something on Facebook or whatever that's going straight at me.

What do you do with those?

Paul: A couple things. I personally step back and say, truth is, I don't like everybody so why in the world would I hold the world to a standard that I don't hold myself to. I don't like everybody. I read some people's content and it makes me angry, makes me upset.

That's my first step is that I pull back and say okay, they're attacking me, they don't like me, so what? Chances are high I wouldn't like them either. It's not like I'm going to try to convert them to friendship. I'm not saying that ugly I'm just saying, we're not going to have this relationship.

Secondly, sometimes there are real attacks and my next thing is actually what the video is about is, I think there are four types of people.

1. Number one is that some people are literally clinical and have issues.

I had a guy write me one time because I held to a deadline, I had a cut off for a product and it shut off at 3:00 in the afternoon and you couldn't get the deal anymore. He wrote me and said every person out there lies about the deadline and I'm so mad at you I could bash your head in with a rock. I knew he was clinical. He needed some medication and probably therapy and I'm not joking about that.

2. Number two is that a lot of people are just hurt, they're hurting and their lives are hard.

It's painful and we happen to have said something that triggered that negative emotion that they're feeling in life and we are the one that, in that moment, gets the feedback. They could have been hurt in the past. It could have happened 20 years ago and from all of my years in church work, I can tell you that I run into people all the time that feel like I'm a great source of pouring out their rant when they were hurt by the church years ago. So I get that.

3. Number three, some people are just jealous.

They feel like they're a smarty pants with all these ideas and all this wisdom and if they just had your platform well, then their life would be even better than yours. So some people are jealous and will write ugly stuff about you.

4. Number four is simply that there's a personality conflict.

Everybody, believe it or not, does not like me. Everybody does not appreciate sarcasm with a smile, it's so bizarre. I've literally had people come up to me and say, for the past 5 years I've not even been able to stand you and I'm like what did I do? This one guy said this, he said the first time we met I was telling you a story about my family and you just walked away. You walked off in the middle of the story. I said first off, I'm ADD and second, if I were you I'd get interesting. After that we ended up being really good friends.

I didn't even know that I'd done that. I didn't remember, so he had held this 5 year grudge. So there will be some personality conflicts as well, so when someone gets personal, I personally don't worry about it too much because chances are super high that three hours from that point we're both going to be in totally different worlds in our lives. Something negative could happen to give us a wakeup call, that person could be off ranting on somebody else's wall, we don't know what's going to happen.

Ray: My wife has a saying that she'll say to me every now and then which is, 'Ray, don't burn down that guys newspaper stand.' There was an episode of Frazier, the TV show where the guy was a psychiatrist on the radio in Seattle, Kelsey Grammar, where the radio station did a focus group to see what people thought of his show. Everybody in the focus group, with Frazier watching through the two-way mirror, everybody loved his show except this one guy.

This one guy was like, I just don't like him. So Frazier became obsessed with this guy and he started following him and trying to talk to him to convince him to like the show. It's like why don't you like me? And through a series of comedic and terrible events, the guy ran the newspaper stand on the street and he accidentally set the newspaper stand on fire. So the guy really hated him then and that was the end of the episode.

So Lynn will say to me, if I'm trying to make someone like me because I'm upset because they got twisted sideways with me or something, she's like, don't burn down that guy's newspaper stand.

Paul: No kidding.

Ray: You're so right, it's really none of our business what other people think of us.

Paul: It's not. And it could be that we end up becoming friends with folks who are really angry and we can have some good discussions, it just doesn't do us any good to get angry or upset and allow this other person to enter into our life and control it. When it comes to time and someone controlling our thoughts, that's one of the biggest wastes ever. So I've always been real conscious of that and when someone says something really negative and my head starts spinning, I go really, you're going to give them that much of your life?

I don't even think about time, I'm thinking are you going to give them your life, you're never going to get that back and you're going to spend all that time being negative and you can never get it back. It won't do any good anyway because you're rarely going to convert someone over that's arguing with you.

Ray: Absolutely. Let's look at this from a different angle, it's my fault because we took off on a negative tangent, but it's something we really deal with so I thought it was something worth talking about.

Paul: It's not negative that's life.

Ray: I think I just need to call you once a week and have you coach me on these things.

Paul: Oh yeah.

Ray: I feel better already.

Paul: You'll end up friendless.

Ray: Talk to me about the 10/10 life. I love this whole concept and what you're doing with that. Explain it.

Paul: The 10/10 life is a framework based on John 10:10, life to the full. I was reading that and thinking, where did that even come from? If you go back to John 9 you have the guy who was healed and you would think that everybody would be like, this is amazing, unbelievable! But first the disciples said, well who sinned that this happened to him? Then the crowd took him to the Pharisees and said hey, there's been this miracle and the Pharisees were like what in the world, who did this? What's going on here? Then, they called his parents in. He's like 40 years old and they called his parents in and asked, is this your son? Yes, that's our son but we don't want to get kicked out, so listen he's an adult so he can answer for himself.

So here's a guy that has this wonderful thing happen in his life and he comes up against four immediate negatives and in chapter 10, Jesus is like listen, the thief's coming to kill, steal and destroy but I've come that you might have life. Understand that in the middle of all these things that you're doing good or great things are happening to you, but you're getting all this negative outside storms, understand I've come that your life would be like real and alive in the middle of all that.

So the framework comes out of that and it's not necessarily like, I've got passages for each section but it's not necessarily this overall hey, this all comes from this verse and that's kind of the catalyst. So it has three elements the 10/10 life which are...

- Body
- Beliefs
- Business

So body basically comes down to our main purpose in life. If you don't get the specific assignment, the main purpose is to work and serve. The better shape we're in the better we're going to be able to work, the better we'll be able to serve and the longer we're going to be able to do it. There are four sections to body.

- 1. Mission as number one,
- 2. Manna, how we're supposed to eat,
- 3. Muscle, how we're supposed to work out and train, and
- 4. Marathon, how to live with a long-term vision

Beliefs are all about what's going on in our brain, because it's scary up there. How we get overcome, just like talking about it a minute ago with people and their comments. That's really more of a mental battle than anything and whether or not they affect us. Under beliefs there are several things as well.

- 1. Faith spiritual component
- 2. Focus how to move from blurry to bright so we're able to see each day clearly, know what we want to accomplish
- 3. Fear overcoming, moving from constantly feeling beat down to actually living a very bold life
- 4. Fire what is it that's going to motivate us and keep us strong?

Business is about your...

- 1. Message that you'll be getting out to the world,
- 2. Marketing and how you're going to get it out to the world,
- 3. Model, the way you're going to use your life, your experiences to display it
- 4. Monetization, how you're actually going to make money from it

That's a good bit to say out loud, but overall the 10/10 life is body, beliefs and business. The stronger our body the better we can work and serve. Beliefs, the stronger our mind and faith the more effectively we're going to navigate life. Business, the more we are bringing value to the marketplace as who we are in the experiences we've had, the more value we'll deliver and the easier it's going to be for us to create that sustainable business.

Ray: Brilliant. Every time I hear you teach on something I just think man, I wish I'd thought of that. If people want to follow up on the 10/10 life, if that resonates with someone and I know it does, how do they find that?

Paul: They can go to The 1010.life.

Ray: Again, there'll be a link to that in the show notes at RayEdwards.com/215. I strongly recommend that you check this out, because what you just heard is enough to change your life if you have ears to hear it and you receive it and act on it, but if you want more help that walks you through some of that you need to check out the website.

Paul: Thank you.

Ray: Why do you do what you do?

Paul: That's a good question. You know that shifts, it's ebb and flow in life. I would say the first major catalyst as you know was the loss of my wife when I was 24 years old and our son was five weeks old at the time. That major point of life basically I said I want to be available for Sam and any future children that I had, so that I would actually be there. So that was a big driver for me of why I did it. It wasn't necessarily this great spiritual driver, other than I think family can be very spiritual. I just thought I really want to be there and be part of that.

The other thing was, oddly enough, I felt that coming through that pain and tragedy that I learned a lot of positive lessons in how to deal with adversity and how to deal with challenges and problems that I thought I could share with the world. So ultimately, every ounce of my business is simplified down to there's a problem, there's an unhappy and there is a promise or a solution. There's a happy spot to get to and I just try to bridge that gap. That's it.

My life, and I think most of our lives if we defined it in very simple terms that it is about bridging a gap between where people are and where they want to be. It doesn't mean that we have all the answers, it simply means that we've navigated that gap, sometimes successful sometimes extremely unsuccessfully and we can take that gap knowledge and hand it to someone else or escort someone else to the other side. Some decide they're going to join us and go the whole route and some decide to give up after week one, but that's just part of the process is that we're offering them a chance to move from where they are to where they want to be.

I think there's no reason at all to stay in a position of discontent, unhappy and to live there if we decide that we want to choose. Now, I do want to give a caveat to that, that does not mean that problems cease or that there aren't health issues or challenges in life, but we're better equipped to handle those challenges.

Ray: That's absolutely right. It's almost a cliché but it's true that you don't determine the direction of the wind but you do control your sails.

Paul: Absolutely. And that brings us back to success is not an accident.

Ray: Exactly. Because, some people use their circumstances whatever they may be as an excuse not to succeed and other people use their circumstances the same, maybe horrible circumstance in order to succeed, they use it as the very fuel for the fire that helps them succeed.

Paul: Absolutely and that can be anything from determination, upbringing, another person in their life that speaks it into them and it could be just the determination not to move, not to get better but to stay miserable so that everybody can see what all they've been through.

I'm going to give you another quick metaphor. My grandmother always got onto me. When it came to the Bible she did not like me taking things out of context at all. So this is out of context, but when Shadrach Meshach and Abednego were in the fiery furnace when they came out it says they didn't smell like smoke.

The truth is, if I didn't tell you about the loss of my wife, nobody would know because I don't smell like smoke, but some people are determined to walk around in life and hold their sleeve up and say smell that, I've been burnt up. Can you believe what all I've been through? And they are perfectly happy being unhappy and smelling like smoke.

I feel like our lives are really about not smelling like smoke, but showing people we've been through the fire and we can help them get out of it too.

Ray: Yes, absolutely. I was at a seminar one time that was a touchy feely self-help seminar, feel good about life which is good but some of it was a bit weird, it's like this is unicorns and rainbows sort of stuff, but I got some good from it.

There was a person there who when they were born, and they did have something terrible happen, somehow the way the birthing process happened, both of their arms were broken. That's sad so they had to rehabilitate the child and she learned to use her arms, but she told that story about a dozen times during the weekend. She would

start every time she was called upon to speak or share, she'd say you know when I was a baby I was born with two broken arms and then she would go into the litany of how her life's been miserable ever since then because of that.

I was like, you don't even remember you were a baby! But you are right, some people are determined to be happy in their unhappiness and when I find someone like that, I try to help them understand that maybe there's a better way to approach it, but if they're determined to hang onto that then I just figure it's their decision so I let them do it.

Paul: Oh yeah, and what I feel like is I have a responsibility to try to help, but if people are going to reject that then I feel at least I did make the attempt to change and alter the course.

Ray: Here's something that I'm curious to get your take on. I read a book and I won't name it because I don't like badmouthing people. People will sometimes say to me, you never review a book you don't like and I say that's right, if I don't like it why would I spend time reviewing it? Why would I waste my time writing about it or your time talking about it, because I didn't like it?

Paul: Right, so good.

Ray: I only review the books and movies I like. There was a book and I started reading it and only got about two or three chapters in because I realized what was happening. This book was about how we deal with the tough circumstances of life. This guy's basic answer was, just acknowledge that life sucks, bad things happen, there's nothing you can do about it, it's never going to get any better and if you try to make yourself happy about it or change your attitude you're just going to be miserable because nobody is able to change their attitude.

I was like this man is insane. I did think about writing to him and then I thought, he's obviously got a lot invested in this identity now so there will be no talking him out of it.

Paul: Yeah, he's written a book on it.

Ray: Right. So he's probably teaching seminars on how to be miserable, which blows my mind. It is a choice. God made us all to be able to

choose and He put two trees in the garden for a reason. He could have just put one and said there's no chance for you to mess up now, so everything is great, robot.

Okay, down a little bit of a rabbit trail.

Paul: It was very enjoyable.

Ray: Thank you. It's kind of you to say so. Again, I should talk to you at least once a week because you say nice things and make me feel good about myself.

You have a thing going on now about launching your year and someone may be listening to this later on, maybe not this time of year but you can launch your year in July if you want, every day is New Year's Day in my world.

So talk about Launch Your Year a little bit.

Paul: Okay. This is <u>LaunchYourYear.com</u>, how convenient and it's for people who set goals ineffectively and by that I think most goal setting is done wrong, and I don't mean that negatively at all. I think that goal setting as taught by most folks is designed for people who are disciplined and for people who will make a plan and stick with a plan.

What I teach is for those of us, like myself, who make a plan and don't stick with it and do not have good discipline.

Ray: What!?

Paul: What would that goal setting look like? Launch Your Year is all about taking the time to dissect what you want to get out of the year and then really planning out what it's going to take to get there with awareness. So there will be the positives that we love as well as the negatives. If I was to give you a quick overview of that, a couple of things I think are pretty essential.

One is your milestone is your goal.

Two your cornerstone is your reason why.

Now, there's a pretty why and an ugly why. The pretty why is what you tell everybody, I'm losing this weight because I want to get

healthy. The ugly why is what you don't tell anybody, I want to lose this weight because every time I walk into a restaurant and order they look at me like, do you really need to get that? It's that ugly ego that most of us never think about because we just think about the positive part of the goal. Therefore, we're forced to think of some of that negative and face some of the facts that we've been ignoring. That we feel but we don't actually write down.

Third is tombstones are the things that are going to keep you from achieving your goal.

Most often we don't write these down, so we think I'm going to enter this half marathon and I'm going to do this training program, but we don't write down, on this run every day there's a Dunkin Donuts and it's at the close of the run so I'm going to want to go in there every day or, it's 30 degrees and I don't like running if it's less than 60 degrees. So, if we start facing some of these things it helps us plan it in a way of reality.

There's good stuff too, I just focused on the negative because the good stuff is always in every goal setting program, but we look at the negatives so we can plan for them and we can overcome them and make decisions about them ahead of time, because most of us fail in the moment. We do better when we have the answer ahead of time.

That's what Launch Your Year is at <u>LaunchYourYear.com</u>.

Ray: That is so true. Just this past year I lost 51 pounds and I'd been trying to do that for a long time. I've been saying that I was trying to do it, but I was setting my goal ineffectively by setting this big goal at the beginning of every year and then I wouldn't hit it. This past year I gave myself, and I guess I didn't know your process but I was being more realistic because I knew what was going to come up, ice cream and pie.

So I decided that one day out of the week I could have anything I wanted, because I knew I would have to deal with that. So during the week I would keep a list where something would come to mind and I would think, oh, I want a Snickers bar. All right, Sunday I'm having Snickers. It was interesting because I would come each Sunday to have this big list of things and I would realize I don't want all this, I'll

just have one thing off the list, because that's pretty much all I can handle.

So I'd have the pie, ice cream or whatever and then I'd realize, what if I'd eaten all this stuff during the week. That would have derailed me totally, so I love your approach. That's at <u>LaunchYourYear.com</u>.

What's your main homestead, your home on the web?

Paul: It's PaulBEvans.com.

Ray: Love it. There will be links in the show notes. I hesitate to ask because I'm putting you on the spot, but any words of wisdom you would share with people who are in a state of unhappy, and are looking to get to happy?

Paul: I don't think it's wise at all I think it's common sense. Write down what you're unhappy about and then go find a way to fix it. That's it. I wish I had something more wise. Do those things.

Ray: If you're not going to do it then be okay with the fact that you enjoy being unhappy.

Paul: Yeah, let me give you a little wisdom for folks who feel they really need something. Information plus installation multiplied by implementation equals transformation.

Information – learn what you need to learn.

Installation – install it. Look at the process and say this is exactly what I can do now.

Implement it – do it and,

Over time you'll be transformed from unhappy to happy.

Ray: PaulBEvans.com, success is not an accident.

Paul: Be blessed.

Ray: So good.

Paul: Good times.

Ray: That's Paul B Evans ya'll. I told you, you'd love it.

We'll be back with another Faith Friday in a couple days and then hopefully we'll have Sean back on Monday's show for Ray Edwards Classic.

Could you do me a favor?

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Until then I pray that God continues to bless you and that He will do more for you than you can ask or even possibly imagine and He will. And when good stuff happens to you, just remember, success is not an accident. Peace to your house.

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